



Sample DISC Report



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This is a report excerpt, the full version contains
24 to 29 pages of personal insights.

Report Includes

Introduction

To your Personality Report

Main Report

All About You

Personality Traits:

Your keys to Motivation

PowerDISC™

Your Strengths

Historical Characters

Characters of a similar style

Detailed Keyword Analysis

Your Personal Image

Graphs Page

Including Explanation

Communication Tips

Relating to Others

Action Plan

Improving Your interpersonal skills

Biblical Overview (Optional)

Including Biblical Character match



Introduction to your Personality Report

The DISC system of assessing personality characteristics is based upon the work of Dr. William Marston, one of the foremost psychologists of the twentieth century. Dr. Marston extensively studied the characteristics, patterns and responses of thousands of individuals and as a result developed an assessment to measure four important behavioural factors. The factors he selected were Dominance, Influence, Steadiness and Compliance, from which DISC takes its name. Marston wrote "The Emotions of Normal People" as a result of his efforts. Scores of individuals have built upon the works of Dr. Marston over the last 75 years. Of these, one of the foremost is Dr. Sanford Kulkin, Founder and President of the Institute for Motivational Living.

DISC is a universal language of behaviour that has been validated in over 25 countries since Marston introduced the model in 1928. DISC provides a neutral language to allow the discussion of individual behavioural differences; it is not a "label" that is placed on individuals. DISC identifies how four behavioural factors interact and emphasizes the strengths and uniqueness of each individual. For over 20 years, The Institute has developed practical, strategic applications for DISC materials for use in both business and interpersonal relationships. The Institute emphasizes the extension of DISC beyond a simple training or educational program into a life-changing experience.

The Personality 24 Question Profile from which this report was created represents the cutting edge in the interpretation of individual responses to the DISC profile. It provides for the greatest depth of analysis of individual responses to the DISC profile instrument, leading to the most accurate, in-depth conclusions available. However, it is important to understand that this publication is based upon the responses entered by the subject, and is designed to provide accurate and authoritative information in regard to the subject matter. It is distributed with the understanding that the publisher is not engaged in rendering professional psychological services. If expert assistance is required, the advice of a professional, competent person should be sought.



Main Report All About You

Advisor

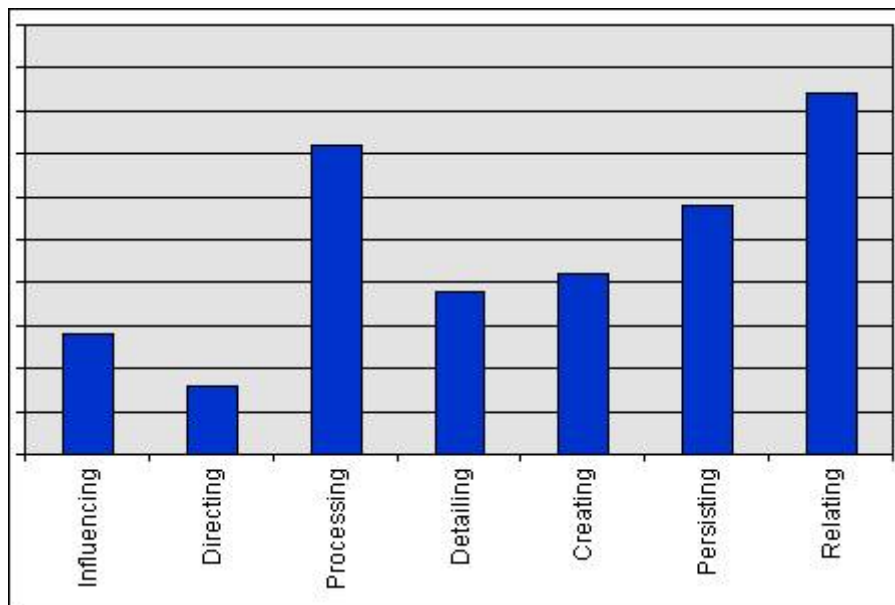
A team player, who readily relinquishes personal interests and goals to accommodate those close to her. Is loyal to a fault; but others may sometimes question the unwavering dedication to current relationships and methods. Values security, and usually endeavours to avoid sudden changes in the environment or situation.

A warm, outgoing person, who enjoys having a high level of interaction with others. Usually finds the "silver lining" in a difficult situation and typically enjoys the thrill of trying new things. Has a gift for influencing those around and is viewed as an instinctive communicator. Seen by others as easy to approach, enjoying an easy, open rapport.

Unafraid to take a bold approach, is willing to challenge the status quo. Is original and creative, acting with confidence when implementing new solutions. Will tend to use a balance of intuition and facts when making decisions and once a decision has been made, will be unafraid to take action upon it.

Usually prefers things stay the same, rather than to risk a new venture (unless it is proven and true). Is typically peaceful and low key and is usually seen by those around as a good friend and listener. Tends to adopt a "wait and see" attitude about things, rather than taking charge of a situation, usually preferring to let others take the lead.





Strengths in Leadership

Measuring abilities in seven key areas:

INFLUENCING - *Exert influence over others.*

DIRECTING - *Give direction to those with whom they are involved.*

PROCESSING - *Develop necessary processes by which tasks are accomplished.*

DETAILING - *Assess, comprehend and organise details within a process or task.*

CREATING - *Invent original means of accomplishing tasks or goals.*

PERSISTING - *Persevere under demanding or challenging conditions.*

RELATING - *Build solid relationships with others.*